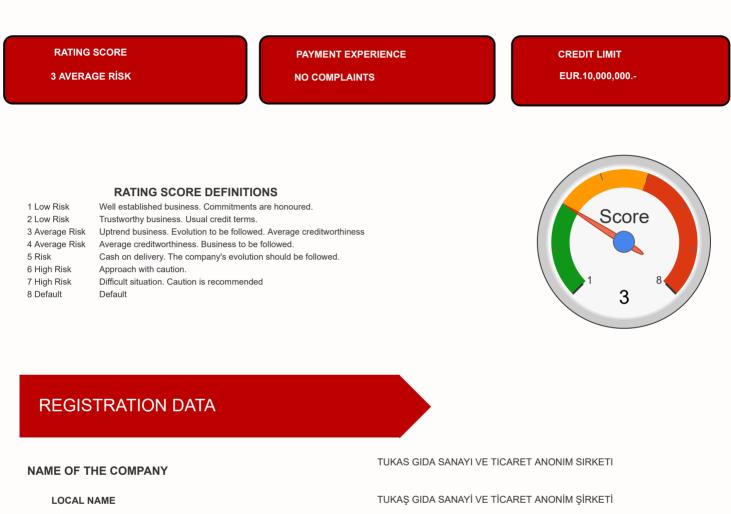
CUSTOMER NAME CUSTOMER REFERENCE SERVICE TYPE DATE OUR REFERENCE CODE FORMAT/LANGUAGE CUSTOMER 123456 NORMAL 12.10.2020 TR8512 S/N/N/R/BO WORD /ENG

### TUKAS GIDA SANAYI VE TICARET ANONIM SIRKETI

### **BUSINESS CREDIT DETAILED REPORT**



REQUESTED NAME

Tukas Gida Sanayi Ve Ticaret Anonim Sirketi

#### ADDRESS

HEAD OFFICE & PLANT I	CAYBASI MAHALLESI , AYDIN CADDESİ , NO:51, TORBALI, IZMIR, TURKIYE
PLANT II	SULEYMANLI ORGANIZE SANAYI BOLGESI MAHALLESI , ZEYTIN SOKAK , NO:4/1, AKHISAR, MANISA, TURKIYE
PLANT III	YENIKOY GOLONU MEVKII, MANYAS, BALIKESIR, TURKIYE
PREVIOUS ADDRESS	NADIR NADI CADDESİ , NO:15/1, KONAK, IZMIR, TURKIYE
PHONE	(0232) 8651555
FAX	(0232) 8651145
WEB ADDRESS	WWW.TUKAS.COM.TR
E-MAIL ADDRESS	INFO@TUKAS.COM.TR

TORBALI / 8610005104

ACTIVE

#### **REGISTRATION NUMBER / CITY / TYPE**

TORBALI / 66 10005 104

3329 / TORBALI / CHAMBER OF COMMERCE

#### **COMPANY STATUS**

#### DATE OF ESTABLISHMENT DETAILS DATE NAME OF THE COMPANY LEGAL STATUS CITY DETAIL TURGUTLU KONSERVECILIK ANONIM SIRKETI JOINT STOCK COMPANY ESTABLISHMENT 13.02.1962 IZMIR 21.04.1993 TUKAS TURGUTLU KONSERVECILIK ANONIM SIRKETI JOINT STOCK COMPANY IZMIR CHANGE OF NAME 12.03.2002 TUKAS GIDA SANAYI VE TICARET ANONIM SIRKETI JOINT STOCK COMPANY IZMIR CHANGE OF NAME 07.05.2008 TUKAS GIDA SANAYI VE TICARET ANONIM SIRKETI JOINT STOCK COMPANY TORBALI MOVING

ESTABLISHED GAZZETTE DATE	24.02.1962
ESTABLISHED GAZZETTE NUMBER	1500
NOMINAL CAPITAL	TRY.500,000,000
PAID IN CAPITAL	TRY.272.650.000

PAID-IN CAPITAL DETAILS			
24.12.2008	TRY . 62,350,000	<b>&gt;</b>	TRY . 100,000,000
20.02.2015	TRY . 100,000,000	<b>&gt;</b>	TRY . 272,650,000

SHAREHOLDERS		
NAME	PERCENTAGE	CITY-COUNTRY
CEM OKULLU	45.78 %	N/A
CENGIZ OKULLU	38.50 %	N/A
THE OTHERS (OPEN TO PUBPIC)	15.72 %	N/A

FORMER SHAREHOLDERS		
NAME	PERCENTAGE	CITY-COUNTRY
CEM OKULLU	38.5 %	N/A
CENGIZ OKULLU	38.5 %	N/A
OKULLU GIDA ANONIM SIRKETI	11.0 %	IZMIR / TURKIYE
THE OTHERS (OPEN TO PUBLIC )	12.0 %	N/A

# BOARD OF MEMBERS

CEM OKULLU	CHAIRMAN
CENGIZ OKULLU	VICE CHAIRMAN
BULENT BIRCAN	MEMBER
EBGU SENEM DEMIRKAN	MEMBER
SEDAT ERKUL	MEMBER

# DIRECTORS

SEDAT ERKUL	ASSISTANT GENERAL MANAGER & FISCAL MANAGER
SEMIH OZGOREN	PLANT MANAGER
EXCHANGE DATE	05.02.1994
EXCHANGE CODE	TUKAS
NACE CODE	10.39.01

OPERATIO	ONS				
ACTIVITY FIELDS			MANUFACTURE	EXPORT DOMESTIC S	SALES
PRODUCTI	ON				
Products	Unit				
		2017	2018	2019	31.03.2020
SAUCE	TONS	16,385	16,515	17,654	4,414
CANNED FOOD	TONS	12,744	20,109	25,304	3,973
JAM	TONS	3,025	1,145	1,482	3,025
PICKLES	TONS	553	20,296	41,705	3,335
TOMATO PASTE	TONS	50,162	37,210	52,992	6,480
OTHERS	TONS	552	626	2,741	146

## PRODUCTION CAPACITY

PRODUCT	UNIT	VALUE	PERIOD
PLANT I (ALL PRODUCTS)	TONS	76,494	ANNUAL
PLANT II (ALL PRODUCTS)	TONS	52,689	ANNUAL
PLANT III (ALL PRODUCTS)	TONS	36,040	ANNUAL

### NUMBER OF EMPLOYEES

Employees / Year					
	2016	2017	2018	2019	31.03.2020
PERSONNEL AND WORKERS	87	110	531	669	509

THE INCREASE OF PERSONNEL NUMBER IS DUE TO SEASONAL WORKERS.

#### **EXPORT COUNTRIES**

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EUROPEAN COUNTRIES

EXPORT VALUE	S			
				01.01.2020
				31.03.2020
2016	2017	2018	2019	
TRY.37,486,764	TRY.41,990,865	TRY.78,617,615	TRY.129,720,868	TRY.44,336,058

BANKERS		
YAPI VE KREDI BANKASI A.S.	MERKEZ	TORBALI
GROUP COMPANIES		
OKULLU GIDA ANONIM SIRKETI	IZMIR	TURKIYE
OKULLU LOJISTIK ANONIM SIRKETI	BALIKESIR	TURKIYE
PARTICIPATIONS		

ISO TOP 500 COMPANIES (YEAR / RANKING) SECOND					
2015	2016	2017	2018		
216	137	215	99		

100 %

IZMIR

TURKIYE

\*ISO:International Organization for Standardization

TUKAS DIS TICARET A.S.

QUALITY CERTIFICATES	BRC	IFS	ISO 22000:2005	ISO 9001:2008	
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INVESTMENTS				
YEAR	DETAILS	CURRENCY	VALUE	DATE
2017	TOTAL AMOUNT OF ITS INVESTMENTS	TRY	11,163,832	
2018	TOTAL AMOUNT OF ITS INVESTMENTS	TRY	79,943,226	
2019	TOTAL AMOUNT OF ITS INVESTMENTS	TRY	65,798,748	
31.03.2020	TOTAL AMOUNT OF ITS INVESTMENTS	TRY	1,067,918	

### ADDITIONAL INFORMATION

THE COMPANY MANUFACTURES, EXPORTS AND DOMESTIC SALES A WIDE RANGE OF PRODUCTS SUCH AS; TOMATO PASTE AND TOMATO PRODUCTS, PEPPER PASTE, CANNED (CANNED VEGETABLES, READY MEALS, BOILED), PICKLES, JAM, CHARCUTERIE (ROASTED PRODUCTS, GARNISH, CORN, SALADS), SAUCE (KETCHUP, MAYONNAISE, BARBECUE, RANCH, HOT SAUCE, MUSTARD , HOT PEPPER SAUCE, BREAKFAST SAUCE) AND FROZEN FOOD.

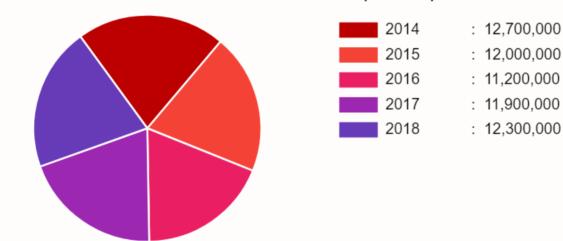
#### ABOUT THE CURRENT SOTUATION;

THE COMPANY CONTINUES ITS BUSINESS ACTIVITIES WITH FULL CAPACITY. THERE IS NOT ANY PROBLEM WITH ITS WORKS SINCE IT IS ACTIVE IN FOOD SECTOR.

#### FOOD SECTOR IN TURKEY

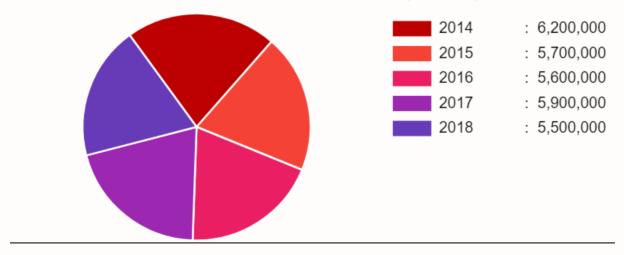
TURKEY IS MOVING TOWARDS BECOMING A MORE ACTIVE PLAYER IN THE GLOBAL FOOD AND BEVERAGE MARKET EVERY YEAR. TURKEY IS IN THE FIELD OF FOOD PRODUCTION POWER FROM AGRICULTURAL PRODUCTION. THE TURKISH FOOD AND BEVERAGE INDUSTRY IS ONE OF THE MOST ATTRACTIVE AREAS FOR FOREIGN INVESTORS. SINCE 2010 OFFERS PROFITABLE INVESTMENT OPPORTUNITIES TO GLOBAL INVESTORS, FOREIGN DIRECT INVESTMENT AMOUNTING TO USD 89.5 BILLION HAS BEEN MADE IN THE SECTOR SINCE 2010.

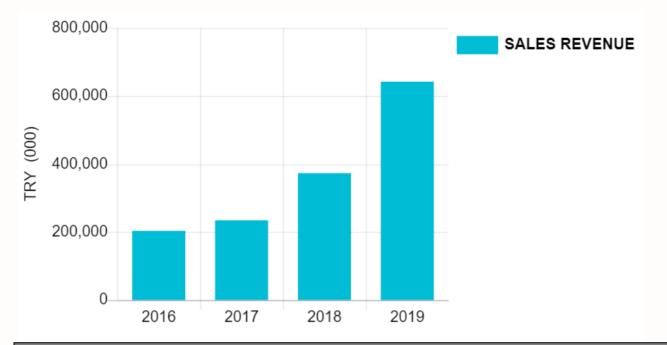
### SECTOR GRAPHIC



### FOOD EXPORT FIGURE IN TURKEY(USD 000)



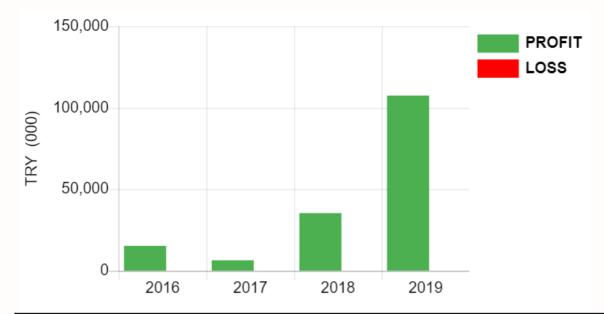




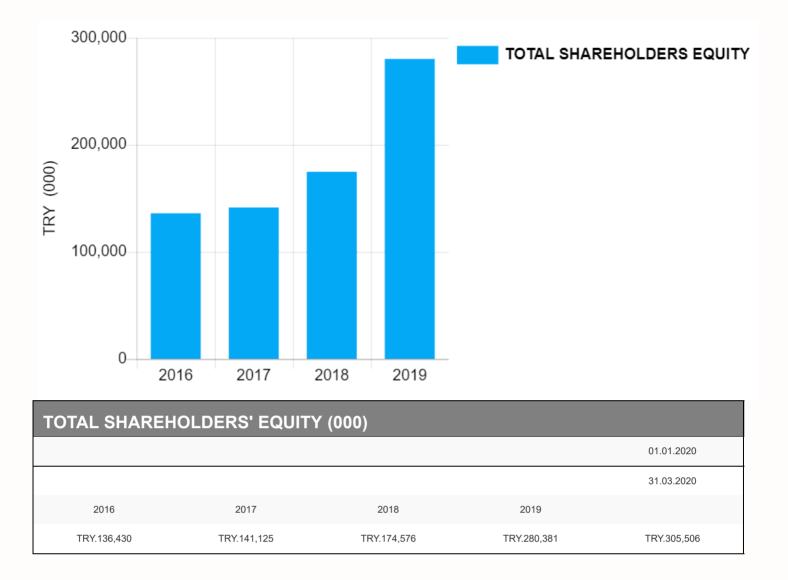
SALES REVE	ENUE(NET) (000	))			
					01.01.2020
					31.03.2020
	2016	2017	2018	2019	
CONSOLIDATED	TRY.202,652	TRY.235,259	TRY.373,986	TRY.641,161	TRY.216,206

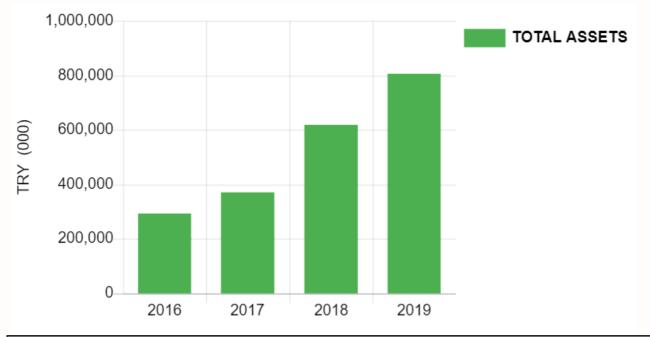
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ALL THE FINANCIAL FIGURES IN THE REPORT IS CONSOLIDATED.

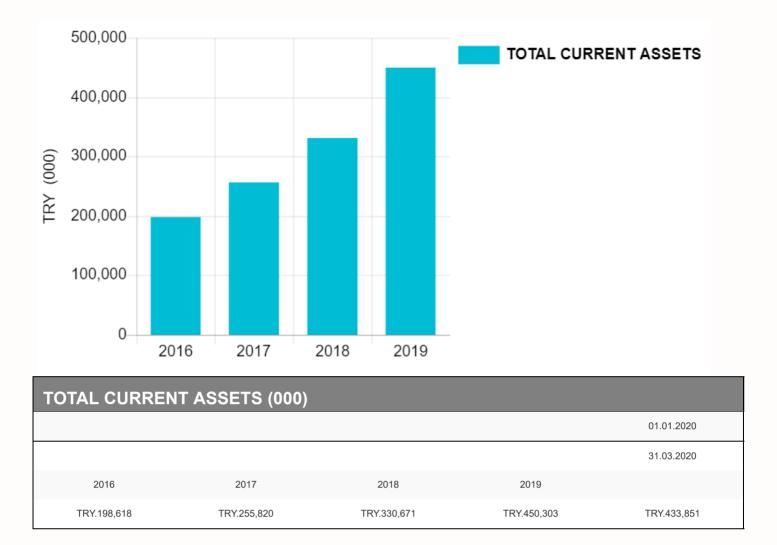


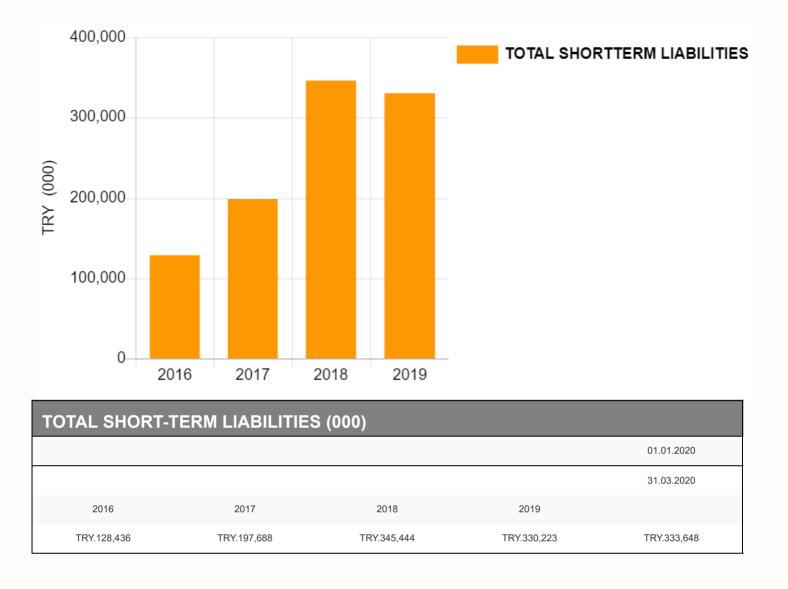
PROFIT / LOSS	(000)				
					01.01.2020
					31.03.2020
	2016	2017	2018	2019	
CONSOLIDATED	TRY.15,227	TRY.6,293	TRY.35,625	TRY.107,190	TRY.25,542

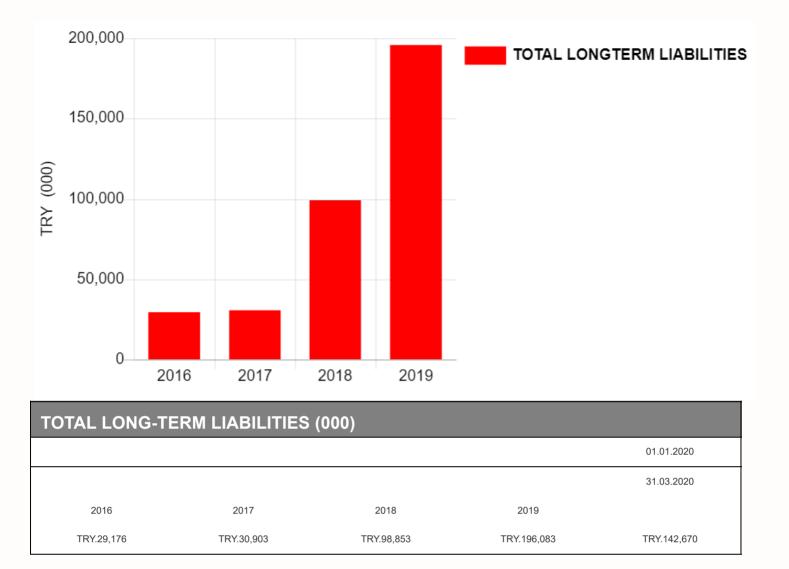


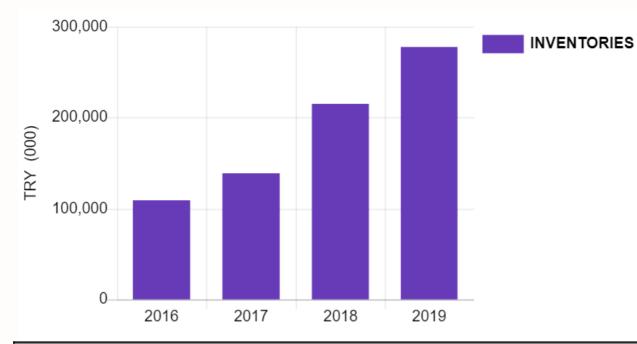


TOTAL ASSETS	(000)			
				01.01.2020
				31.03.2020
2016	2017	2018	2019	
TRY.294,042	TRY.369,716	TRY.618,873	TRY.806,687	TRY.781,824









INVENTORIES (	000)			
				01.01.2020
				31.03.2020
2016	2017	2018	2019	
TRY.109,103	TRY.138,692	TRY.214,744	TRY.277,850	TRY.199,803

#### CONDENSED BALANCE SHEETS

CURRENCY	TRY	TRY	TRY	TRY	TRY
FACTOR	1,000	1,000	1,000	1,000	1,000
BALANCE-SHEETS TYPE	CONSOLIDATED	CONSOLIDATED	CONSOLIDATED	CONSOLIDATED	CONSOLIDATED
BEGIN DATE	01.01.2016	01.01.2017	01.01.2018	01.01.2019	01.01.2020
END DATE	31.12.2016	31.12.2017	31.12.2018	31.12.2019	31.03.2020
BCODE	BO/R/	BO/R/	BO/R/	BO/R/	BO/R/
TOTAL CURRENT ASSETS	198,618	255,820	330,671	450,303	433,851
Liquid Assets	1,889	5,297	437	449	4,897
- Banks	-	-	-	-	-
- Cheque Given Payment Orders	-	-	-	-	-
- Other Liquid Assets	1,889	5,297	437	449	4,897
Marketable Securities	-	-	-	-	-
Short Term Comm. Receivables	43,740	55,484	95,241	148,463	187,417
Other Short Term Receivables	1,634	4,710	6,597	7,284	14,136
Inventories	109,103	138,692	214,744	277,850	199,803
Other Sources	-	-	-	-	-
Other Current Assets	42,252	51,637	13,652	16,257	27,598
TOTAL FIXED ASSETS	95,424	113,896	288,202	356,384	347,973
Long Term Comm. Receivables	-	-	-	-	-
Other Long Term Receivables	-	-	-	-	-
Financial Fixed Assets	-	-	149	-	-
Tangible Assets	95,424	113,896	288,053	356,384	347,973
- Buildings, Land & Property	-	-	-	-	-
- Machinery, Plants & Equip	-	-	-	-	-
- On Going Investments	-	-	-	-	-
-Other Fixed Assets	95,424	113,896	288,053	356,384	347,973
- Accum. Depreciation	-	-	-	-	-
TOTAL ASSETS	294,042	369,716	618,873	806,687	781,824

#### CONDENSED BALANCE SHEETS

CURRENCY	TRY	TRY	TRY	TRY	TRY
FACTOR	1,000	1,000	1,000	1,000	1,000
BALANCE-SHEETS TYPE	CONSOLIDATED	CONSOLIDATED	CONSOLIDATED	CONSOLIDATED	CONSOLIDATED
BEGIN DATE	01.01.2016	01.01.2017	01.01.2018	01.01.2019	01.01.2020
END DATE	31.12.2016	31.12.2017	31.12.2018	31.12.2019	31.03.2020
BCODE	BO/R/	BO/R/	BO/R/	BO/R/	BO/R/
TOTAL SHORT-TERM LIABILITIES	128,436	197,688	345,444	330,223	333,648
Financial Liabilities	90,857	106,235	208,018	107,042	139,756
Commercial Liabilities	25,955	41,543	95,666	101,020	70,397
Other Sources	-	-	-	-	-
Other Short Term Liabilities	11,624	49,910	41,760	122,161	123,495
TOTAL LONG-TERM LIABILITIES	29,176	30,903	98,853	196,083	142,670
- Financial Liabilities	28,136	29,604	97,862	192,698	138,388
- Commercial Liabilities	-	-	-	-	-
- Other Long Term Liabilities	1,040	1,299	991	3,385	4,282
TOTAL LIABILITIES	157,612	228,591	444,297	526,306	476,318
TOTAL SHAREHOLDERS EQUITY	136,430	141,125	174,576	280,381	305,506
Paid In Capital	272,650	272,650	272,650	272,650	272,650
Capital Adjustment Different	1,894	1,894	1,894	1,894	-
Revaluation Fund	-	-	-	-	-
Emission Premium	-	-	-	-	-
Reserves	33,675	32,082	32,469	31,083	32,560
Loss Previous Year	(187,016)	(171,794)	(168,062)	(132,436)	(25,246)
Profit / (Loss)	15,227	6,293	35,625	107,190	25,542
TOTAL LIABILITIES & EQUITY	294,042	369,716	618,873	806,687	781,824

#### CONDENSED INCOME STATEMENT

CURRENCY	TRY	TRY	TRY	TRY	TRY
FACTOR	1,000	1,000	1,000	1,000	1,000
BALANCE-SHEETS TYPE	CONSOLIDATED	CONSOLIDATED	CONSOLIDATED	CONSOLIDATED	CONSOLIDATED
BEGIN DATE	01.01.2016	01.01.2017	01.01.2018	01.01.2019	01.01.2020
END DATE	31.12.2016	31.12.2017	31.12.2018	31.12.2019	31.03.2020
BCODE	BO/R/	BO/R/	BO/R/	BO/R/	BO/R/
Net Sales Revenues	202,652	235,259	373,986	641,161	216,206
Cost Of Goods Sold	(162,642)	(190,725)	(276,675)	(458,856)	(161,573)
Gross Profit	40,010	44,534	97,311	182,305	54,633
Operating Expenses	(17,376)	(21,140)	(27,928)	(37,948)	(11,843)
Other Operating Revenues	12,388	7,801	20,818	16,395	5,905
Other Operating Expenses	(3,323)	(5,479)	(17,792)	(10,411)	(2,952)
Financial Expenses	(21,324)	(26,508)	(72,640)	(87,666)	(21,891)
Extra Ordinary Revenues	9,980	5,796	28,755	15,009	1,866
Extra Ordinary Expenses	-	-	-	-	-
Earnings Before Taxes	20,355	5,004	28,524	77,684	25,718
Earnings After Taxes	15,227	6,293	35,625	107,190	25,542

RATIOS						
	2016	2017	2018	2019		
Current Ratio	1.5464	1.2941	0.9572	1.3636		
Acid Test Ratio	0.6970	0.5925	0.3356	0.5222		
Cash Rate	0.0147	0.0268	0.0013	0.0014		
Leverage Ratio	0.5360	0.6183	0.7179	0.6524		
Short-term Liabilities Ratio	0.4368	0.5347	0.5582	0.4094		
Return on Equity	0.1116	0.0446	0.2041	0.3823		
Net Sales Profit Ratio	0.0751	0.0267	0.0953	0.1672		
Return on Assets	0.0518	0.0170	0.0576	0.1329		
Stock Turnover(day)	-	237.1089	233.1330	195.9186		
Debt Collection Period(day)	78.7809	86.0824	92.9526	84.5170		
Debt Due(day)	-	76.4471	124.8144	90.7017		
Cash to Cash Cycle	-	278.66	225.29	246.95		
RATIO SCORE		6.30	4.31	4.12		

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